

Catholic Charities of the Diocese of Arlington
CONSOLIDATED - FY24 Projection & FY25 Proposed Budget

	FY24 Total Projected	FY24 Annual Budget	Variance Projection to FY24 Budget	FY25 Proposed Budget	Variance FY 24 Projection to FY25 Budget	% Variance FY 24 Projection to FY25 Budget	Variance FY25 Budget FY24 Budget
Operating support and revenues:							
Contributions	\$ 3,031,525	\$3,075,000	(\$43,475)	\$ 3,527,580	\$496,055	16%	\$452,580
Major Gifts	\$ 271,619	\$0	\$271,619	\$ 62,000	(\$209,619)	-77%	\$62,000
Christmas Collection	\$ 850,000	\$850,000	\$0	\$ 850,000	\$0	0%	\$0
Third Party Giving	\$ 205,078	\$263,500	(\$58,422)	\$ 201,200	(\$3,878)	-2%	(\$62,300)
Sub-total Contributions	4,358,222	4,188,500	169,722	4,640,780	282,558	6%	452,280
Charities Ball	\$ 1,688,653	\$1,400,000	\$288,653	\$ 1,600,000	(\$88,653)	-5%	\$200,000
Direct Mail	\$ 494,000	\$525,000	(\$31,000)	\$ 630,000	\$136,000	28%	\$105,000
Newsletter	\$ 350,000	\$400,000	(\$50,000)	\$ 350,000	\$0	0%	(\$50,000)
Sub-total Fundraising	2,532,653	\$2,325,000	\$207,653	2,580,000	\$47,347	2%	\$255,000
Sub-total Contributions & Fundraising	6,890,875	6,513,500	377,375	7,220,780	329,905	5%	707,280
Foundation Grants	\$ 716,146	513,977.00	\$202,169	\$ 866,412	\$150,266	21%	\$352,435
Government Contracts and Grants	\$ 8,207,990	8,287,635.00	(\$79,645)	\$ 9,210,173	\$1,002,182	12%	\$922,538
MRS Indirect Cost Recovery	\$ 343,843	-	\$343,843	\$ 661,803	\$317,961	92%	\$661,803
Sub-total Contracts and Grants	9,267,979	8,801,612	466,367	10,738,388	1,470,409	16%	1,936,776
Diocesan Contribution	\$ 1,667,900	\$1,700,400	(\$32,500)	\$ 1,666,100	(\$1,800)	0%	(\$34,300)
Use of Restricted Support for Current Operations	\$ 0	\$0	\$0	\$ 0	\$0	NA	\$0
Program Service Fees	\$ 753,770	\$892,400	(\$138,630)	\$ 937,135	\$183,365	24%	\$44,735
Thrift Shop	\$ 0	\$0	\$0	\$ 0	\$0	NA	\$0
Sub-total Program Revenue	\$2,421,670	\$892,400	(\$138,630)	937,135	183,365	8%	44,735
Investment/Endowment Income	\$ 916,969	1,074,000	(\$157,031)	\$ 1,044,300	\$127,331	14%	(\$29,700)
Miscellaneous Income	\$ 152,157	152,299	(\$142)	\$ 152,200	\$43	0%	(\$99)
Sub-total Other Revenue	1,069,126	1,226,299	(157,173)	1,196,500	\$127,374	12%	(\$29,799)
Total Operating Support & Revenues	19,649,650	19,134,211	515,439	21,758,903	2,109,253	11%	2,624,692
Operating Expenses:							
Personnel Costs	13,750,738	13,831,615	\$80,877	14,914,228	\$1,163,490	8%	(\$1,082,613)
Occupancy	1,842,784	1,694,155	(\$148,629)	2,042,444	\$199,660	11%	(\$348,289)
Specific Assistance - Financial	3,569,585	3,129,150	(\$440,435)	3,699,305	\$129,720	4%	(\$570,155)
Sub-total Personnel, Occupancy & EA	19,163,107	18,654,920	(508,186)	20,655,977	\$1,492,870	8%	(2,001,056)
Professional Fees	1,124,850	1,212,451	\$87,601	1,434,916	\$310,066	28%	(\$222,465)
Supplies	621,404	798,653	\$177,249	660,265	\$38,861	6%	\$138,388
Telephone	133,604	103,666	(\$29,938)	172,964	\$39,360	29%	(\$69,298)
Postage and Shipping	62,255	52,270	(\$9,985)	64,424	\$2,169	3%	(\$12,154)
Equipment Rental and Maintenance	67,569	74,238	\$6,669	56,329	(\$11,240)	-17%	\$17,909
Printing and Publications	229,993	189,290	(\$40,703)	306,717	\$76,724	33%	(\$117,427)
Travel	290,669	210,284	(\$80,385)	364,620	\$73,952	25%	(\$154,336)
Conferences and Meetings	52,023	121,675	\$69,652	128,749	\$76,725	147%	(\$7,074)
Membership dues/internet	73,289	50,888	(\$22,401)	62,542	(\$10,747)	-15%	(\$11,654)
Miscellaneous	118,911	118,279	(\$632)	120,022	\$1,111	1%	(\$1,743)
Property and equipment	201,827	452,396	\$250,569	220,164	\$18,336	9%	\$232,232
Depreciation	168,800	136,121	(\$32,679)	158,691	(\$10,109)	-6%	(\$22,570)
Sub-total Discretionary	3,145,194	3,520,211	375,017	3,750,403	\$605,209	19%	(230,192)
Total Operating Expenses	22,308,300	22,175,131	(133,169)	24,406,380	\$2,098,079	9%	(2,231,248)
					\$0		
Operating Net Income / (Loss)	(2,658,650)	(3,040,920)	382,270	(2,647,477)	\$11,173	0%	393,443