

Fauquier Habitat for Humanity, Inc.								
Statement of Revenues & Expenses								
For the 3 Months Ended March 31, 2024 & 2023								
	March Actual	March Budget	March Variance	YTD Actual	YTD Budget	YTD Variance	March 2023	YTD 2023
Revenue								
Contributions, Unrestricted	2,638	13,000	(10,362)	10,097	13,000	(2,903)	2,464	18,452
Contributions, Restricted	49	1,800	(1,751)	97	1,800	(1,703)	660	989
Grants	500,000	250,000	250,000	500,000	250,000	250,000	118,657	172,083
HFHI--Contrib Pass Thru	36	0	36	53	0	53	18	543
HFHI--Cars for Homes	176	1,250	(1,074)	176	3,750	(3,574)	1,472	4,465
Rental Receipts	1,700	3,000	(1,300)	6,435	9,000	(2,565)	2,660	10,340
Home Sales/Mortgages	0	0	0	350	0	350	0	100
Restore Revenues	41,492	52,200	(10,708)	135,456	142,200	(6,744)	37,592	108,945
Investment Revenues	11	50	(39)	1,045	150	895	14	66
Other Revenues	10	0	10	20	0	20	0	0
Total Revenue	546,112	321,300	224,812	653,730	419,900	233,830	163,537	315,983
Expense								
Wages & Benefits	69,608	70,102	494	203,282	210,307	7,025	62,267	171,583
Professional Fees	10,750	16,800	6,050	32,717	32,400	(317)	5,572	24,598
Advertising/Promotion	1,173	2,795	1,622	3,008	9,885	6,877	1,573	4,153
Office Expenses	100	170	70	571	1,035	464	20	554
Technology Expense	1,770	9,150	7,380	19,102	25,330	6,228	7,427	16,952
Rental Expense	13,419	16,066	2,647	47,973	56,398	8,425	14,991	48,596
Utilities	4,283	4,705	422	15,156	16,455	1,299	4,547	16,414
Taxes & Licenses	0	0	0	1,656	0	(1,656)	127	127
Travel	10,786	9,625	(1,161)	14,334	16,475	2,141	852	1,985
Dues, Subscriptions, Meetings	2,500	600	(1,900)	6,754	14,050	7,296	1,905	2,522
Bank, Credit Card, Finance Fees	1,239	1,242	3	4,084	3,394	(690)	855	2,512
Interest	2,763	1,400	(1,363)	7,060	4,200	(2,860)	2,265	5,577
HFHI Payments	0	0	0	2,500	8,333	5,833	0	2,500
Insurance	661	15,725	15,065	5,426	15,725	10,300	16,037	13,387
Construction Costs	250,326	152,996	(97,330)	265,171	274,821	9,650	50,555	142,931
Repairs--Including Home Repairs	0	8,333	8,333	708	26,749	26,041	15	16,959
Restore Expenses Incl COGS	4,461	6,414	1,953	16,588	17,489	901	1,867	5,971
Vehicle Fuel & Repair Costs	274	350	76	3,199	2,200	(999)	2,307	4,022
Event Costs	0	35	35	0	70	70	939	1,472
Closing & Expenses Related to Mortgages	0	0	0	0	0	0	0	(1,000)
Miscellaneous Expenses	0	0	0	0	0	0	0	299
Debt Service	0	0	0	0	0	0	6,177	17,889
Depreciation	0	0	0	0	0	0	2,033	6,100
Total Expense	374,112	316,508	(57,604)	649,288	735,316	86,028	182,332	506,103
Total Revenue over Expense (Loss)	172,000	4,792	167,208	4,442	(315,416)	319,858	(18,795)	(190,120)